

Almond Industry Position Report

MARCH 2018

2017-2018 Crop Year

<u>Salable</u>	<u>Forecast</u> Million Lbs.	<u>2017-2018</u>	<u>2016-2017</u>	<u>% Change</u>
		<u>08/01 - 03/31</u> Kernel Wt.	<u>08/01 - 03/31</u> Kernel Wt.	
1. Carryin August 1, 2017	398.7	398,677,112	412,001,125	-3.23%
2. Crop Receipts to Date	2,250.0	2,256,720,394	2,131,002,927	5.90%
3. [2% Loss and Exempt]	<u>45.0</u>	<u>(45,134,408)</u>	<u>(42,620,059)</u>	
4. New Crop Marketable (2-3)	2,205.0	2,211,585,986	2,088,382,868	5.90%
5. [Reserve]	n/a	<u>0</u>	<u>0</u>	
6. Total Supply (1+4-5)	<u>2,603.7</u>	<u>2,610,263,098</u>	<u>2,500,383,993</u>	4.39%
Shipments by Handlers				
7. Domestic	700.0	472,905,644	443,827,589	6.55%
8. Export	<u>1,500.0</u>	<u>1,143,335,523</u>	<u>1,003,279,824</u>	13.96%
9. Total Shipments	2,200.0	<u>1,616,241,167</u>	<u>1,447,107,413</u>	11.69%
10. Forecasted Carryout	<u>403.7</u>			
11. Computed Inventory (6-9)		<u>994,021,931</u>	<u>1,053,276,580</u>	-5.63%
Commitments (sold, not delivered)**				
12. Domestic		197,195,523	178,821,277	10.28%
13. Export		<u>244,912,769</u>	<u>261,247,320</u>	-6.25%
14. Total Committed Shipments		<u>442,108,292</u>	<u>440,068,597</u>	0.46%
15. Uncommitted Inventory (11-14)		<u>551,913,639</u>	<u>613,207,983</u>	-10.00%

Handlers reporting commitments represent 97% of the 2016/2017 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2017-2018 Crop Year		2016-2017 Crop Year	
		03/01 - 03/31	08/01 - 03/31	03/01 - 03/31	08/01 - 03/31
DOMESTIC	Shelled	42,680,385	303,550,962	38,018,120	296,523,450
	Manufactured	27,645,172	194,984,204	23,947,134	174,140,528
	Products	462,663	4,329,986	340,556	2,471,863
	Inshell	139,195	4,204,967	186,049	3,919,939
	(Interhandler Transfers)	(2,147,563)	(11,408,672)	(1,986,884)	(15,648,474)
	(Industry Purchases)	<u>(5,504,255)</u>	<u>(22,755,803)</u>	<u>(4,302,274)</u>	<u>(17,579,717)</u>
	Total:	<u>63,275,597</u>	<u>472,905,644</u>	<u>56,202,701</u>	<u>443,827,589</u>
			29%		31%
EXPORT	Shelled	98,469,803	738,628,343	89,474,646	660,025,990
	Manufactured	12,705,186	97,570,677	14,268,785	86,500,779
	Products	224,270	1,080,837	540	187,485
	Inshell	<u>19,270,258</u>	<u>306,055,666</u>	<u>18,243,930</u>	<u>256,565,570</u>
	Total:	<u>130,669,517</u>	<u>1,143,335,523</u>	<u>121,987,901</u>	<u>1,003,279,824</u>
			71%		69%
NET SHIPMENTS		<u>193,945,114</u>	<u>1,616,241,167</u>	<u>178,190,602</u>	<u>1,447,107,413</u>
			100%		100%
EXEMPT/INEDIBLE SHIPMENTS		<u>496,179</u>	<u>8,532,071</u>	<u>62,050</u>	<u>3,894,152</u>

Global Percent Total Shipments	2017/18 vs. 2016/17 YTD +/-	World Region Destination	2017 - 2018 - Current				2017 - 2018 - YTD				2016 - 2017 - Current				2016 - 2017 - YTD					
			Current Month - March, 2018		August 1 through March 31, 2018		Current Month - March, 2017		August 1 through March 31, 2017		Current Month - March, 2017		August 1 through March 31, 2017		Current Month - March, 2017		August 1 through March 31, 2017			
			SHELLED 85%	NKW INSHELL 15%	Month TOTAL 100%	SHELLED 73%	NKW INSHELL 27%	YTD TOTAL 100%	SHELLED 85%	NKW INSHELL 15%	Month TOTAL 100%	SHELLED 74%	NKW INSHELL 26%	YTD TOTAL 100%	SHELLED 85%	NKW INSHELL 15%	Month TOTAL 100%	SHELLED 74%	NKW INSHELL 26%	YTD TOTAL 100%
	4%	NORTH AMERICA	5,330,944	0	5,330,944	37,866,699	38,575	2,105,992	4,794,912	0	4,794,912	36,483,475	44,470	918,350	8,309	926,659	36,527,945	44,470	926,659	36,527,945
	13%	Mexico	1,416,140	0	1,416,140	14,406,155	0	2,605,303	957,183	0	957,183	12,743,873	2,100	1,414,453	8,201	1,422,654	12,745,973	2,100	1,422,654	12,745,973
	6%	TI NORTH AMERICA	6,753,584	0	6,753,584	52,336,294	38,575	4,674,314	5,752,095	0	5,752,095	49,240,308	46,570	4,330,546	0	4,330,546	49,286,878	46,570	4,330,546	49,286,878
	127%	LATIN AMERICA/CARIBBEAN	336,100	0	336,100	2,088,919	17,073	2,105,992	72,000	0	72,000	2,088,919	8,309	181,285	0	181,285	2,088,919	8,309	181,285	2,088,919
	83%	Argentina	219,640	0	219,640	2,572,894	32,409	2,605,303	219,640	0	219,640	2,572,894	8,201	1,414,453	0	1,414,453	2,572,894	8,201	1,414,453	2,572,894
	8%	Brazil	653,000	0	653,000	4,674,314	0	4,674,314	726,500	0	726,500	4,674,314	0	4,330,546	0	4,330,546	4,674,314	0	4,330,546	4,674,314
	30%	Chile	344,000	0	344,000	1,822,520	0	1,822,520	181,285	0	181,285	1,822,520	0	1,403,365	0	1,403,365	1,822,520	0	1,403,365	1,822,520
	21%	Colombia	44,000	0	44,000	536,200	0	536,200	93,450	0	93,450	536,200	0	441,725	0	441,725	536,200	0	441,725	536,200
	14%	Costa Rica	80,338	0	80,338	1,218,338	0	1,218,338	168,000	0	168,000	1,218,338	0	1,072,500	0	1,072,500	1,218,338	0	1,072,500	1,218,338
	58%	Peru	28,000	0	28,000	392,500	0	392,500	28,000	0	28,000	392,500	0	248,750	0	248,750	392,500	0	248,750	392,500
	37%	Trinidad	1,818,245	0	1,818,245	14,026,327	81,954	14,108,281	1,498,080	0	1,498,080	14,026,327	50,764	10,226,184	0	10,226,184	14,026,327	50,764	10,226,184	14,026,327
	4%	TI LATIN AMERICA/CARIBB	8,571,809	0	8,571,809	66,362,621	120,529	66,483,150	7,250,175	0	7,250,175	66,362,621	97,334	59,466,492	0	59,466,492	66,362,621	97,334	59,466,492	66,362,621
	12%	Total AMERICAS	7,500,483	6,270,378	13,770,861	81,085,640	70,650,144	151,735,784	7,192,847	3,512,461	10,705,308	68,733,623	55,771,308	68,733,623	55,771,308	124,504,931	68,733,623	55,771,308	124,504,931	68,733,623
	22%	NORTHEAST ASIA	7,728,955	0	7,728,955	51,888,776	192,489	52,081,265	6,379,695	33,129	6,412,824	46,474,400	203,420	46,474,400	203,420	46,677,820	46,474,400	203,420	46,677,820	46,474,400
	1%	China/Hongkong	4,818,940	0	4,818,940	36,407,385	0	36,407,385	6,569,416	0	6,569,416	35,987,030	0	35,987,030	0	35,987,030	35,987,030	0	35,987,030	35,987,030
	12%	Japan	737,156	0	737,156	7,688,278	322,633	8,010,911	1,393,075	15,575	1,408,650	8,918,472	282,047	8,918,472	282,047	9,200,519	8,918,472	282,047	9,200,519	8,918,472
	-13%	South Korea	20,785,534	6,270,378	27,055,912	177,070,079	71,165,266	248,235,345	21,535,033	3,561,165	25,096,198	160,117,125	56,296,775	160,117,125	56,296,775	216,373,900	160,117,125	56,296,775	216,373,900	160,117,125
	15%	Taiwan	400,700	0	400,700	2,075,341	232,209	2,307,550	245,055	0	245,055	2,075,341	0	1,757,136	0	1,757,136	2,075,341	0	1,757,136	2,075,341
	31%	Indonesia	994,525	0	994,525	4,478,423	0	4,478,423	447,750	0	447,750	4,478,423	0	4,111,200	0	4,111,200	4,478,423	0	4,111,200	4,478,423
	9%	Malaysia	56,000	0	56,000	336,550	0	336,550	64,317	0	64,317	336,550	0	426,134	0	426,134	336,550	0	426,134	336,550
	-21%	Philippines	311,186	0	311,186	3,021,311	61,812	3,083,123	352,000	0	352,000	3,021,311	31,054	3,022,801	0	3,022,801	3,021,311	31,054	3,022,801	3,021,311
	1%	Singapore	756,855	0	756,855	3,213,230	0	3,213,230	403,525	0	403,525	2,942,910	0	2,942,910	0	2,942,910	2,942,910	0	2,942,910	2,942,910
	9%	Thailand	1,055,375	2,903,559	3,958,934	10,139,278	34,782,030	44,921,308	396,000	647,347	1,043,347	4,174,128	34,043,147	4,174,128	34,043,147	38,217,275	4,174,128	34,043,147	38,217,275	4,174,128
	18%	Vietnam	3,575,069	2,903,559	6,478,628	23,296,140	35,076,051	58,372,191	1,908,647	647,347	2,555,994	16,445,309	34,074,201	16,445,309	34,074,201	50,519,510	16,445,309	34,074,201	50,519,510	16,445,309
	16%	TI SOUTHEAST ASIA	160,000	26,339	186,339	588,000	51,877	639,877	0	0	0	588,000	0	588,000	0	588,000	588,000	0	588,000	588,000
	0%	Afghanistan	176,000	0	176,000	308,000	0	308,000	88,000	0	88,000	308,000	0	88,000	0	88,000	308,000	0	88,000	308,000
	250%	Bangladesh	608,200	8,853,587	9,461,787	5,224,301	158,506,368	163,730,669	1,041,500	11,519,288	12,560,788	4,800,501	127,408,418	4,800,501	127,408,418	132,208,919	4,800,501	127,408,418	132,208,919	4,800,501
	24%	India	482,000	0	482,000	5,777,350	244,108	6,021,458	44,000	0	44,000	5,777,350	0	5,680,000	0	5,680,000	5,777,350	0	5,680,000	5,777,350
	960%	Kazakhstan	1,064,000	166,680	1,230,680	4,992,800	5,234,700	10,227,500	1,055,000	562,658	1,617,658	7,668,700	6,435,869	7,668,700	6,435,869	14,104,569	7,668,700	6,435,869	14,104,569	7,668,700
	-27%	Pakistan	0	0	0	791,950	0	791,950	439,600	0	439,600	2,503,950	0	2,503,950	0	2,503,950	2,503,950	0	2,503,950	2,503,950
	-68%	Tajikistan	2,490,200	9,046,606	11,536,806	17,792,521	164,037,053	181,829,574	2,712,100	12,081,946	14,794,046	15,746,151	133,844,287	15,746,151	133,844,287	149,590,438	15,746,151	133,844,287	149,590,438	15,746,151
	22%	TI SOUTH/CENTRAL ASIA	214,416	0	214,416	2,514,360	0	2,514,360	406,080	0	406,080	2,167,189	8,672	2,167,189	8,672	2,175,861	2,167,189	8,672	2,175,861	2,167,189
	16%	Australia	-157,435	0	(157,435)	2,500,850	0	2,500,850	247,000	0	247,000	1,965,299	0	1,965,299	0	1,965,299	1,965,299	0	1,965,299	1,965,299
	27%	New Zealand	56,981	0	56,981	5,042,734	0	5,042,734	656,614	0	656,614	4,142,473	8,672	4,142,473	8,672	4,151,145	4,142,473	8,672	4,151,145	4,142,473
	21%	TI AUSTRALASIA/OCEANIA	26,907,784	18,220,543	45,128,327	223,201,474	270,278,370	493,479,844	26,812,394	16,290,458	43,102,852	196,451,058	224,183,935	196,451,058	224,183,935	420,634,983	196,451,058	224,183,935	420,634,983	196,451,058
	17%	Total ASIA-PACIFIC	26,907,784	18,220,543	45,128,327	223,201,474	270,278,370	493,479,844	26,812,394	16,290,458	43,102,852	196,451,058	224,183,935	196,451,058	224,183,935	420,634,983	196,451,058	224,183,935	420,634,983	196,451,058

Global Percent Total Shipments	2017/18 vs. 2016/17 YTD + / -	World Region Destination	2017 - 2018 - Current						2017 - 2018 - YTD						2016 - 2017 - Current						2016 - 2017 - YTD					
			Current Month - March, 2018			August 1 through March 31, 2018			Current Month - March, 2017			August 1 through March 31, 2017			Current Month - March, 2017			August 1 through March 31, 2017			Current Month - March, 2017			August 1 through March 31, 2017		
			SHELLED 85%	NKW INSHELL 15%	Month TOTAL 100%	SHELLED 73%	NKW INSHELL 27%	YTD TOTAL 100%	SHELLED 85%	NKW INSHELL 15%	Month TOTAL 100%	SHELLED 74%	NKW INSHELL 26%	YTD TOTAL 100%	SHELLED 85%	NKW INSHELL 15%	Month TOTAL 100%	SHELLED 74%	NKW INSHELL 26%	YTD TOTAL 100%						
	14%	TOTAL EXPORTS	111,399,259	19,270,258	130,669,517	837,279,857	306,055,666	1,143,335,523	103,743,971	18,243,930	121,987,901	746,714,254	256,565,570	1,003,279,824												
29%	7%	TOTAL DOMESTIC		63,275,597	63,275,597		472,905,644	472,905,644			56,202,701			443,827,589												
100%	12%	GRAND TOTAL SHIPMENTS		193,945,114	193,945,114		1,616,241,167	1,616,241,167			178,190,602			1,447,107,413												



**Almond Board of California Almond Board
Quality Control Receipts Report
Industry Summary**

August 1, 2017 through March 31, 2018

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	71,463,340	71,277,644	1,945,306	3.17%	2.73%
Avalon	6,978,773	6,930,659	387,660	0.31%	5.59%
Butte	93,992,151	94,358,003	1,495,733	4.16%	1.59%
Butte/Padre	243,152,019	243,055,067	3,208,955	10.77%	1.32%
Carmel	133,526,240	131,622,927	3,307,879	5.92%	2.51%
Carrion	376,825	315,162	6,843	0.02%	2.17%
Folsom	1,423,402	1,419,532	28,035	0.06%	1.97%
Fritz	107,671,741	106,852,930	2,879,033	4.77%	2.69%
Hash	10,283,967	4,014,106	408,105	0.46%	10.17%
Hashem	147,318	97,001	1,586	0.01%	1.64%
Independence	57,369,777	57,575,590	1,363,070	2.54%	2.37%
Livingston	5,497,755	5,452,877	154,135	0.24%	2.83%
Marchini	393,598	397,756	27,433	0.02%	6.90%
Marcona	2,141,034	2,099,702	34,482	0.09%	1.64%
Merced	17,065	48,621	896	0.00%	1.84%
Mission	10,926,985	11,150,905	95,155	0.48%	0.85%
Mixed	36,593,845	49,371,997	4,001,568	1.62%	8.10%
Mono	317,279	201,141	11,528	0.01%	5.73%
Monterey	364,924,197	363,910,656	10,193,236	16.17%	2.80%
Morley	534,245	599,581	8,092	0.02%	1.35%
Neplus	765,993	721,760	37,132	0.03%	5.14%
Nonpareil	918,220,965	921,364,458	21,183,522	40.69%	2.30%
Padre	33,559,928	33,755,757	224,190	1.49%	0.66%
Peerless	4,029,327	4,013,201	42,785	0.18%	1.07%
Price	20,759,786	19,579,548	384,865	0.92%	1.97%
Ruby	2,331,874	2,329,740	40,614	0.10%	1.74%
Savana	280,864	136,739	3,176	0.01%	2.32%
Sonora	31,459,624	30,660,447	1,082,509	1.39%	3.53%
Supareil	4,047,410	4,037,234	95,259	0.18%	2.36%
Thompson	509,136	209,542	6,702	0.02%	3.20%
Tokyo	380,013	374,886	5,582	0.02%	1.49%
Winters	9,434,273	9,396,628	387,362	0.42%	4.12%
Wood Colony	82,135,001	81,426,557	1,498,442	3.64%	1.84%
Major Varieties Sub Total	2,255,645,750	2,258,758,354	54,550,870	99.95%	2.42%
Minor Varieties Sub Total	1,074,644	980,754	20,869	0.05%	2.13%
Grand Total All Varieties	2,256,720,394	2,259,739,108	54,571,739	100.00%	2.41%

This report is subject to further verification of handler's receipts
and further reconciliation of USDA Incoming Certificates

Almond Board of California
Record Breaking History
Million Pounds

Domestic	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	14.4%	67.25	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06	33.29
September	-13.3%	50.44	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04	36.54
October	6.3%	63.91	60.11	50.50	64.23	59.42	61.10	51.69	49.01	44.38	43.30
November	17.0%	61.12	52.25	48.80	51.56	58.86	54.45	53.40	45.17	35.94	31.05
December	7.7%	52.97	49.17	42.82	48.13	47.14	39.15	36.64	40.62	33.88	27.75
January	5.0%	60.18	57.29	44.99	53.07	52.25	44.65	38.02	37.09	34.12	25.50
February	3.7%	53.75	51.81	51.11	49.27	54.47	43.18	38.74	32.36	34.45	35.52
March	12.6%	63.28	56.20	41.70	56.26	57.01	52.20	48.49	43.30	36.90	36.30
April			50.77	50.95	58.74	50.87	51.36	45.45	39.93	37.27	32.14
May			58.60	53.36	52.35	54.64	54.31	53.72	42.79	39.25	33.00
June			65.30	53.36	54.31	53.35	51.28	49.61	39.40	39.68	37.21
July			57.47	51.03	51.86	53.50	51.15	44.90	36.11	40.53	39.38
Total	6.55%	472.90	675.97	593.20	639.40	641.81	588.40	546.70	489.68	449.50	410.98

Export	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-8.9%	101.32	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69	63.39
September	-2.2%	140.14	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24	100.67
October	4.1%	182.58	175.44	112.08	140.41	169.19	159.93	167.87	140.11	123.67	114.28
November	23.7%	167.34	135.26	91.72	94.00	139.58	129.54	159.69	128.22	109.52	87.19
December	41.6%	151.59	107.05	92.60	100.00	110.46	120.10	120.56	120.35	113.60	65.87
January	22.9%	133.32	108.51	84.25	62.30	108.03	111.87	115.66	82.74	88.00	67.10
February	35.8%	136.38	100.46	103.94	90.71	94.87	116.83	111.11	83.32	81.05	80.95
March	7.1%	130.67	121.99	119.38	133.88	94.28	88.44	124.05	87.14	70.41	69.95
April			101.21	116.59	92.36	86.85	78.16	103.07	86.44	68.40	79.64
May			112.09	124.71	87.25	89.09	77.25	91.70	87.63	52.72	86.39
June			111.75	120.66	96.49	99.48	86.00	91.72	95.60	58.08	81.23
July			96.49	87.55	70.65	79.01	100.01	74.82	73.57	71.55	81.71
Total	13.96%	1,143.34	1,424.83	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93	978.37

Net	17/18 vs. 16/17	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10	8/9
August	-0.9%	168.57	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76	96.68
September	-5.4%	190.58	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28	137.21
October	4.6%	246.49	235.55	162.58	204.64	228.61	221.03	219.55	189.12	168.05	157.58
November	21.8%	228.46	187.51	140.52	145.56	198.45	183.99	213.10	173.39	145.46	118.24
December	30.9%	204.56	156.22	135.42	148.14	157.60	159.24	157.21	160.97	147.48	93.63
January	16.7%	193.50	165.80	129.24	115.37	160.27	156.52	153.68	119.83	122.11	92.60
February	24.9%	190.13	152.26	155.05	139.98	149.34	160.02	149.85	115.68	115.50	116.47
March	8.8%	193.95	178.19	161.08	190.14	151.29	140.64	172.54	130.44	107.32	106.25
April			151.98	167.55	151.09	137.72	129.52	148.52	126.37	105.68	111.78
May			170.69	178.07	139.60	143.73	131.56	145.42	130.42	91.97	119.39
June			177.05	174.01	150.80	152.82	137.28	141.32	135.00	97.77	118.44
July			153.97	138.58	122.51	132.51	151.16	119.72	109.69	112.08	121.09
Total	11.69%	1,616.24	2,100.80	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46	1,389.36