



Almond Board of California

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## Almond Industry Position Report

June 1997

### 1996-97 Crop Year

Salable	Forecast	1996-97		1995-96	% Change
	mil lbs.	7/1 - 6/30 Kernel Wt.	7/1 - 6/30 Kernel Wt.	7/1 - 6/30 Kernel Wt.	
1. Carryin July 1	92.8	92,798,770	204,848,508	-54.70%	
2. Crop Receipts To Date	530.0	507,017,018	366,081,088	38.50%	
3. [4% Loss & Exempt]	<u>21.2</u>	<u>20,280,681</u>	<u>14,643,244</u>		
4. New Crop Marketable (2-3)	508.8	486,736,337	351,437,844		
5. [Reserve]	<u>n/a</u>	<u>0</u>	<u>0</u>		
6. Total Supply (1+4-5)	<u>601.6</u>	<u>579,535,107</u>	<u>556,286,352</u>	4.18%	
Shipments by Handlers					
7. Domestic	150.0	127,860,430	132,775,795	-3.70%	
8. Export	<u>350.0</u>	<u>385,083,657</u>	<u>335,079,427</u>	14.92%	
9. Total	<u>500.0</u>	<u>512,944,087</u>	<u>467,855,222</u>		
10. Estimated Salable Carryout	<u>101.6</u>	n/a	n/a		
11. Computed Inventory (6-9)	n/a	<u>66,591,020</u>	<u>88,431,130</u>	-24.70%	
Commitments (sold, not delivered)**					
12. Domestic		17,547,762			
13. Export		<u>13,343,950</u>			
14. Total		<u>30,891,712</u>			
15. Uncommitted Inventory ( 11 - 14 )		<u>35,699,308</u>			

**\*\* Note on Commitments**  
55.2% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 55.3% of last year's crop.

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

		1996-97 Crop Year		1995-96 Crop Year	
		6/1 - 6/30	7/1 - 6/30	6/1 - 6/30	7/1 - 6/30
<u>DOMESTIC</u>	Shelled	7,973,887	116,599,859	6,291,510	111,084,251
	Manufactured	3,855,068	47,563,903	3,467,489	44,856,548
	Products	83,687	1,598,475	240,071	1,951,448
	Inshell	15,167	3,510,898	9,065	2,460,912
	[Interhandler Transfers]	(1,427,361)	(9,792,140)	(850,292)	(7,521,879)
	[Industry Purchases]	<u>(1,063,094)</u>	<u>(31,620,565)</u>	<u>(714,149)</u>	<u>(20,055,485)</u>
	<u>DOMESTIC TOTAL</u>	<u>9,437,354</u>	<u>127,860,430</u> 25%	<u>8,443,694</u>	<u>132,775,795</u> 28%
<u>EXPORT</u>	Shelled	7,581,376	252,480,202	13,712,218	224,984,154
	Manufactured	5,545,338	111,322,979	8,130,069	96,736,961
	Inshell	<u>176,463</u>	<u>21,280,476</u>	<u>1,084,915</u>	<u>13,358,312</u>
	<u>EXPORT TOTAL</u>	<u>13,303,177</u>	<u>385,083,657</u> 75%	<u>22,927,202</u>	<u>335,079,427</u> 72%
	<u>NET SHIPMENTS</u>	<u>22,740,531</u>	<u>512,944,087</u> 100%	<u>31,370,896</u>	<u>467,855,222</u> 100%
	<u>EXEMPT/INEDIBLE SHIPMENTS</u>	<u>335,210</u>	<u>6,151,911</u>	<u>393,831</u>	<u>6,614,566</u>

**EXPORT DELIVERIES BY DESTINATION**  
(Kernel Weight)

Position Report  
June 1997

		Crop Year 1996-97 07/01/96 through 6/30/97				Crop Year 1995-96 07/01/95 through 6/30/96				
	Country	Shelled	Inshell	%		Country	Shelled	Inshell	%	
North America	Canada	11,953,141	140,752	3.14%		Canada	11,717,547	106,128	3.53%	
	Mexico	2,731,950	88	0.71%		Mexico	1,843,805	0	0.55%	
	Total	14,685,091	140,840			Total	13,561,352	106,128		
Central America	Costa Rica	24,352	0	0.01%		Costa Rica	***	0	0.00%	
	Others	19,144	0	0.00%		Others	29,750	0	0.01%	
	Total	43,496	0			Total	29,750	0		
Caribbean	Dominican Republic	26,000	0	0.01%		Dominican Republic	15,500	0	0.00%	
	Others	50,986	0	0.01%		Others	105,107	0	0.03%	
	Total	76,986	0			Total	120,607	0		
South America	Argentina	1,045,463	132,243	0.31%		Argentina	761,188	128,650	0.27%	
	Brazil	976,551	273,060	0.32%		Brazil	277,366	177,590	0.14%	
	Colombia	213,450	0	0.06%		Colombia	***	0	0.00%	
	Venezuela	348,099	0	0.09%		Venezuela	166,040	0	0.05%	
	Others	97,880	0	0.03%		Others	346,375	0	0.10%	
	Total	2,681,443	405,303			Total	1,550,969	306,240		
Western Europe	Austria	1,644,750	0	0.43%		Austria	1,322,337	0	0.39%	
	Belgium	10,925,264	1,750	2.84%		Belgium	12,168,055	0	3.63%	
	Denmark	6,544,464	0	1.70%		Denmark	8,507,821	0	2.54%	
	Finland	1,173,455	0	0.30%		Finland	1,918,484	0	0.57%	
	France	32,034,766	222,864	8.38%		France	21,955,274	117,250	6.59%	
	Germany	91,906,792	117,070	23.90%		Germany	88,200,990	32,375	26.33%	
	Greece	4,488,160	8,142	1.17%		Greece	2,362,560	0	0.71%	
	Italy	11,811,473	505,986	3.20%		Italy	7,334,294	61,600	2.21%	
	Malta & Gozo	53,723	0	0.01%		Malta & Gozo	***	0	0.00%	
	Netherlands	23,478,222	0	6.10%		Netherlands	19,297,815	0	5.76%	
	Norway	3,707,088	0	0.96%		Norway	2,648,440	0	0.79%	
	Portugal	1,189,400	7,630	0.31%		Portugal	501,000	0	0.15%	
	Spain	32,006,206	0	8.31%		Spain	30,431,260	140	9.08%	
	Sweden	7,833,899	0	2.03%		Sweden	7,604,521	0	2.27%	
	Switzerland	6,588,350	0	1.71%		Switzerland	6,197,492	0	1.85%	
	United Kingdom	23,343,926	40,658	6.07%		United Kingdom	21,492,226	0	6.41%	
	Others	0	0	0.00%		Others	10,000	0	0.00%	
Total	258,729,938	904,100			Total	231,952,569	211,365			
Eastern Europe	Czechoslovakia	1,036,449	0	0.27%		Czechoslovakia	***	0	0.00%	
	Russia	587,135	0	0.15%		Russia	691,917	0	0.21%	
	Others	205,373	0	0.05%		Others	461,630	0	0.14%	
Total	1,828,957	0			Total	1,153,547	0			
Middle East	Israel	3,622,884	309,115	1.02%		Israel	3,787,875	181,324	1.18%	
	Jordan	169,200	31,500	0.05%		Jordan	0	0	0.00%	
	Kuwait	661,900	31,500	0.18%		Kuwait	846,880	5,530	0.25%	
	Lebanon	1,726,559	114,750	0.48%		Lebanon	1,364,126	3,550	0.41%	
	Saudi Arabia	3,274,550	15,750	0.85%		Saudi Arabia	3,374,443	0	1.01%	
	United Arab Emirates	6,039,560	100,697	1.59%		United Arab Emirates	3,922,794	3,500	1.17%	
	Others	298,553	0	0.08%		Others	168,315	0	0.05%	
	Total	15,793,206	603,312			Total	13,464,433	193,904		
Asia	China	108,850	0	0.03%		China	439,959	0	0.13%	
	Hong Kong	5,150,341	317,655	1.42%		Hong Kong	2,937,514	114,137	0.91%	
	India	793,661	18,609,780	5.04%		India	779,475	12,299,298	3.90%	
	Indonesia	***	0	0.00%		Indonesia	***	0	0.00%	
	Japan	41,017,203	438	10.65%		Japan	38,767,191	1,120	11.57%	
	Malaysia	1,236,810	0	0.32%		Malaysia	1,404,429	0	0.42%	
	Philippines	1,381,800	103,811	0.39%		Philippines	334,069	438	0.10%	
	Singapore	940,745	15,456	0.25%		Singapore	1,389,968	0	0.41%	
	South Korea	6,830,975	0	1.77%		South Korea	6,120,948	0	1.83%	
	Taiwan	3,641,581	15,456	0.95%		Taiwan	2,801,082	0	0.84%	
	Thailand	485,125	0	0.13%		Thailand	406,870	0	0.12%	
	Others	507,579	0	0.13%		Others	433,683	0	0.13%	
	Total	62,094,670	19,062,596			Total	55,815,188	12,414,993		
New Zealand	New Zealand	Total	779,425	2,100	0.20%	New Zealand	Total	437,225	0	0.13%
Australia	Australia	Total	5,009,822	12,600	1.30%	Australia	Total	1,548,123	0	0.46%
Africa	Canary Islands	375,250	0	0.10%		Canary Islands	***	0	0.00%	
	Egypt	767,250	149,625	0.24%		Egypt	1,078,100	94,500	0.35%	
	South Africa	820,195	0	0.21%		South Africa	902,002	0	0.27%	
	Others	73,452	0	0.02%		Others	107,250	0	0.03%	
	Total	2,036,147	149,625			Total	2,087,352	94,500		
Others	Others	Total	44,000	0	0.01%	Others	Total	0	31,182	0.01%
<b>TOTAL DELIVERIES</b>		<b>363,803,181</b>	<b>21,280,476</b>	<b>100.00%</b>		<b>TOTAL DELIVERIES</b>		<b>321,721,115</b>	<b>13,358,312</b>	<b>100.00%</b>

July 8, 1997

\*\*\*In Others (Named Countries Received Almonds From Three or More Handlers)

**Almond Board of California**  
**Almonds Received By Handlers**  
 (Kernel Weight)  
 Report Period No. 7 - 7/1/96 through 6/30/97

	1996-97 Crop Year		1995-96 Crop Year	
	Total Pounds 7/1/96 - 6/30/97	% Total Receipts	Total Pounds 7/1/95-6/30/96	% Total Receipts
<b>MAJOR TONNAGE</b>				
Nonpareil	219,099,787	43.21%	165,331,378	45.16%
Carmel	105,963,143	20.90%	73,272,456	20.02%
Mission	30,430,546	6.00%	24,720,580	6.75%
Price	30,396,851	6.00%	16,623,264	4.54%
Butte	22,675,647	4.47%	18,039,442	4.93%
Neplus	<u>8,080,161</u>	<u>1.59%</u>	<u>5,805,554</u>	<u>1.59%</u>
<b>Subtotal Major Tonnage</b>	<b>416,646,135</b>	<b>82.18%</b>	<b>303,792,674</b>	<b>82.99%</b>
<b>LESSER TONNAGE</b>				
Aldrich	283,461	0.06%	170,212	0.05%
Ballico	2,982	0.00%	2,677	0.00%
Bonita	3,822	0.00%	0	0.00%
California	13,727,931	2.71%	9,951,389	2.72%
Carrion	205,468	0.04%	204,170	0.06%
Chips Special	7,878	0.00%	5,918	0.00%
Cruz	6,645	0.00%	5,595	0.00%
Davey	1,017	0.00%	1,035	0.00%
Dotty One	28,507	0.01%	32,661	0.01%
Drake	72,662	0.01%	111,585	0.03%
Fritz	10,401,837	2.05%	7,500,001	2.05%
Harvey	1,488,285	0.29%	1,123,441	0.31%
Hashem	1,032,045	0.20%	534,933	0.15%
IXL	4,811	0.00%	3,102	0.00%
Jeffries	309,158	0.06%	312,143	0.09%
Jordanolo	437	0.00%	109	0.00%
Kapareil	1,979	0.00%	1,916	0.00%
LeGrand	1,600,076	0.32%	669,254	0.18%
Livingston	478,348	0.09%	325,192	0.09%
Marchini	27,399	0.01%	48,991	0.01%
Merced	6,409,243	1.26%	4,975,714	1.36%
Milo	34,788	0.01%	4,417	0.00%
Mixed & Unknown	9,612,733	1.90%	6,942,761	1.90%
Mono	825,702	0.16%	691,113	0.19%
Monterey	10,966,603	2.16%	7,827,178	2.14%
Morley	37,117	0.01%	19,091	0.01%
Norman	242,328	0.05%	207,686	0.06%
Padre	4,616,188	0.91%	2,744,386	0.75%
Pearl	10,484	0.00%	10,764	0.00%
Peerless-Shelling	4,874,845	0.96%	2,852,593	0.78%
Peerless-Bleaching (Net Wt.x35%)	4,833,671	0.95%	4,137,825	1.13%
Ripon	2,952	0.00%	1,469	0.00%
Robeson	3,106	0.00%	0	0.00%
Rosetta	18,691	0.00%	10,939	0.00%
Ruby	4,696,683	0.93%	4,216,582	1.15%
Sauret	1,069,257	0.21%	636,638	0.17%
Savana	28,583	0.01%	17,008	0.00%
Seedling	9,980	0.00%	0	0.00%
Sonora	5,159,695	1.02%	2,349,242	0.64%
Thompson	5,976,238	1.18%	2,948,147	0.81%
Tioga	17,266	0.00%	14,393	0.00%
Tokyo	207,586	0.04%	112,127	0.03%
Valenta	0	0.00%	3,333	0.00%
Vesta	12,204	0.00%	0	0.00%
White King	2,580	0.00%	0	0.00%
Wood Colony	939,498	0.19%	548,819	0.15%
Yosemite	78,114	<u>0.02%</u>	<u>11,865</u>	<u>0.00%</u>
<b>Subtotal Lesser Tonnage</b>	<b>90,370,883</b>	<b>17.82%</b>	<b>62,288,414</b>	<b>17.01%</b>
<b>GRAND TOTAL RECEIPTS</b>	<b>507,017,018</b>	<b>100.00%</b>	<b>366,081,088</b>	<b>100.00%</b>

This report is subject to further verification of handler's receipts.

July 8, 1997