



## Almond Industry Position Report

February 2000

### 1999-2000 Crop Year

|                                       | Forecast      | 1999-2000                | 1998-1999                | % Change |
|---------------------------------------|---------------|--------------------------|--------------------------|----------|
| Salable                               | mil lbs.      | 8/1 - 2/29<br>Kernel Wt. | 8/1 - 2/28<br>Kernel Wt. |          |
| 1. Carryin August 1, 1999             | 91.8          | 91,833,658 *             | 171,975,850              | -46.60%  |
| 2. Crop Receipts To Date              | 830.0         | 826,242,164              | 509,281,134              | 62.24%   |
| 3. [4% Loss & Exempt]                 | <u>33.2</u>   | <u>(33,049,687)</u>      | <u>(20,371,245)</u>      |          |
| 4. New Crop Marketable (2-3)          | 796.8         | 793,192,477              | 488,909,889              |          |
| 5. [Reserve]                          | <u>-178.2</u> | <u>(177,357,838)</u>     | <u>0</u>                 |          |
| 6. Total Supply (1+4-5)               | <u>710.4</u>  | <u>707,668,297</u>       | <u>660,885,739</u>       | 7.08%    |
| Shipments by Handlers                 |               |                          |                          |          |
| 7. Domestic                           | 190.0         | 133,665,262              | 100,858,515              | 32.53%   |
| 8. Export                             | <u>459.0</u>  | <u>344,898,757</u>       | <u>259,955,914</u>       | 32.68%   |
| 9. Total                              | <u>649.0</u>  | <u>478,564,019</u>       | <u>360,814,429</u>       |          |
| 10. Estimated Salable Carryout        | <u>61.4</u>   | n/a                      | n/a                      |          |
| 11. Computed Inventory (6-9)          | n/a           | <u>229,104,278</u>       | <u>300,071,310</u>       | -23.65%  |
| Commitments (sold, not delivered)**   |               |                          |                          |          |
| 12. Domestic                          |               | 78,243,085               | 58,117,489               | 34.63%   |
| 13. Export                            |               | <u>77,752,362</u>        | <u>81,066,038</u>        | -4.09%   |
| 14. Total                             |               | <u>155,995,447</u>       | <u>139,183,527</u>       |          |
| 15. Uncommitted Inventory ( 11 - 14 ) |               | <u>73,108,831</u>        | <u>160,887,783</u>       | -54.56%  |

\* Subject to verification through handler audits.

\*\* 74% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 87% of last year's crop.

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

|                                  |                          | 1999-2000 Crop Year |                     | 1998-1999 Crop Year |                     |
|----------------------------------|--------------------------|---------------------|---------------------|---------------------|---------------------|
|                                  |                          | 2/1 - 2/29          | 8/1 - 2/29          | 2/1 - 2/28          | 8/1 - 2/28          |
| <u>DOMESTIC</u>                  | Shelled                  | 16,733,107          | 124,864,671         | 8,552,264           | 88,498,907          |
|                                  | Manufactured             | 4,812,561           | 41,655,876          | 4,656,979           | 35,578,139          |
|                                  | Products                 | 175,069             | 2,854,296           | 153,285             | 1,064,301           |
|                                  | Inshell                  | 169,769             | 6,367,464           | 237,119             | 3,285,467           |
|                                  | [Interhandler Transfers] | (2,177,429)         | (18,928,412)        | (1,794,172)         | (13,772,103)        |
|                                  | [Industry Purchases]     | <u>(3,619,321)</u>  | <u>(23,148,633)</u> | <u>(633,864)</u>    | <u>(13,796,196)</u> |
|                                  | <u>TOTAL</u>             | <u>16,093,756</u>   | <u>133,665,262</u>  | <u>11,171,611</u>   | <u>100,858,515</u>  |
|                                  |                          |                     | 28%                 |                     | 28%                 |
| <u>EXPORT</u>                    | Shelled                  | 23,887,919          | 252,055,663         | 20,790,107          | 184,754,485         |
|                                  | Manufactured             | 6,822,574           | 55,842,454          | 6,400,332           | 60,704,495          |
|                                  | Inshell                  | <u>4,611,926</u>    | <u>37,000,640</u>   | <u>551,452</u>      | <u>14,496,934</u>   |
|                                  | <u>TOTAL</u>             | <u>35,322,419</u>   | <u>344,898,757</u>  | <u>27,741,891</u>   | <u>259,955,914</u>  |
|                                  |                          |                     | 72%                 |                     | 72%                 |
| <u>NET SHIPMENTS</u>             |                          | <u>51,416,175</u>   | <u>478,564,019</u>  | <u>38,913,502</u>   | <u>360,814,429</u>  |
|                                  |                          |                     | 100%                |                     | 100%                |
| <u>EXEMPT/INEDIBLE SHIPMENTS</u> |                          | <u>64,520</u>       | <u>4,346,326</u>    | <u>472,664</u>      | <u>3,331,398</u>    |

**Almond Board of California**  
**Quality Control Report**  
**Industry Summary**  
**(Kernel Weight)**  
**Report Period No. 7 - 8/1/99 through 2/29/00**

| Variety Name                | From ABC Form 1    | From USDA Inspection Certificates |                  | % Total Receipts | % Rejects    |
|-----------------------------|--------------------|-----------------------------------|------------------|------------------|--------------|
|                             | Total Receipts     | Total Receipts                    | Total Inedibles  |                  |              |
| Aldrich                     | 4,547,403          | 4,581,047                         | 29,832           | 0.55%            | 0.65%        |
| Bonita                      | 13,622             | 13,622                            | 143              | 0.00%            | 1.05%        |
| Butte                       | 59,879,231         | 59,007,779                        | 433,597          | 7.25%            | 0.73%        |
| California                  | 21,346,201         | 20,742,793                        | 227,753          | 2.58%            | 1.10%        |
| Carmel                      | 158,496,043        | 156,898,999                       | 1,211,772        | 19.18%           | 0.77%        |
| Carrion                     | 315,326            | 364,939                           | 6,204            | 0.04%            | 1.70%        |
| Chips Special               | 37,291             | 37,291                            | 354              | 0.00%            | 0.95%        |
| Cruz                        | 754                | 5,524                             | 188              | 0.00%            | 3.40%        |
| Davey                       | 7,073              | 7,073                             | 34               | 0.00%            | 0.48%        |
| Dotty One                   | 33,601             | 33,601                            | 964              | 0.00%            | 2.87%        |
| Drake                       | 92,790             | 82,464                            | 1,128            | 0.01%            | 1.37%        |
| Fritz                       | 22,889,151         | 23,333,925                        | 259,076          | 2.77%            | 1.11%        |
| Harvey                      | 878,966            | 911,750                           | 31,657           | 0.11%            | 3.47%        |
| Hashem                      | 951,058            | 2,056,064                         | 69,472           | 0.12%            | 3.38%        |
| IXL                         | 7,250              | 15,498                            | 456              | 0.00%            | 2.94%        |
| Jeffries                    | 344,014            | 599,867                           | 2,795            | 0.04%            | 0.47%        |
| Le Grand                    | 1,179,373          | 1,018,675                         | 29,160           | 0.14%            | 2.86%        |
| Livingston                  | 1,781,012          | 1,738,797                         | 21,872           | 0.22%            | 1.26%        |
| Marchini                    | 48,739             | 48,739                            | 1,933            | 0.01%            | 3.97%        |
| Merced                      | 3,647,859          | 3,602,048                         | 171,988          | 0.44%            | 4.77%        |
| Milo                        | 57,299             | 57,299                            | 2,767            | 0.01%            | 4.83%        |
| Mission                     | 38,339,135         | 37,948,129                        | 225,779          | 4.64%            | 0.59%        |
| Mixed & Unknown             | 18,888,415         | 18,742,650                        | 406,414          | 2.29%            | 2.17%        |
| Mono                        | 1,640,354          | 1,471,412                         | 20,965           | 0.20%            | 1.42%        |
| Monterey                    | 24,761,747         | 25,066,961                        | 286,320          | 3.00%            | 1.14%        |
| Morley                      | 187,366            | 187,366                           | 359              | 0.02%            | 0.19%        |
| Nepus                       | 8,870,812          | 8,715,687                         | 117,444          | 1.07%            | 1.35%        |
| Nonpareil                   | 362,381,306        | 360,594,411                       | 4,882,258        | 43.86%           | 1.35%        |
| Norman                      | 199,530            | 202,463                           | 3,407            | 0.02%            | 1.68%        |
| Padre                       | 17,261,223         | 17,331,440                        | 55,671           | 2.09%            | 0.32%        |
| Peerless                    | 8,970,424          | 8,961,884                         | 32,416           | 1.09%            | 0.36%        |
| Price                       | 37,691,277         | 37,529,712                        | 295,283          | 4.56%            | 0.79%        |
| Ripon                       | 2,909              | 2,910                             | 4                | 0.00%            | 0.14%        |
| Robeson                     | 2,368              | 2,368                             | 25               | 0.00%            | 1.06%        |
| Rosetta                     | 57,125             | 57,129                            | 28               | 0.01%            | 0.05%        |
| Royal Kern                  | 1,998              | 1,998                             | 26               | 0.00%            | 1.30%        |
| Ruby                        | 5,725,638          | 5,718,805                         | 62,929           | 0.69%            | 1.10%        |
| Sauret                      | 1,105,062          | 1,196,770                         | 33,246           | 0.13%            | 2.78%        |
| Savana                      | 266,258            | 266,258                           | 1,245            | 0.03%            | 0.47%        |
| Seedling                    | 15,534             | 15,534                            | 373              | 0.00%            | 2.40%        |
| Sonora                      | 14,673,375         | 14,525,417                        | 149,308          | 1.78%            | 1.03%        |
| Thompson                    | 4,233,753          | 4,029,201                         | 90,213           | 0.51%            | 2.24%        |
| Tioga                       | 24,613             | 24,613                            | 156              | 0.00%            | 0.63%        |
| Titan                       | 1,157              | 1,157                             | 43               | 0.00%            | 3.72%        |
| Tokyo                       | 359,897            | 321,489                           | 5,609            | 0.04%            | 1.74%        |
| Wood Colony                 | 4,007,625          | 4,021,195                         | 24,566           | 0.49%            | 0.61%        |
| Yosemite                    | 19,207             | 59,730                            | 802              | 0.00%            | 1.34%        |
| <b>GRAND TOTAL RECEIPTS</b> | <b>826,242,164</b> | <b>822,154,483</b>                | <b>9,198,034</b> | <b>100.00%</b>   | <b>1.12%</b> |

This report is subject to further verification of handler's receipts and further reconciliation of USDA incoming certificates.

**EXPORT DELIVERIES BY DESTINATION**  
(Kernel Weight)

|                  |                         | Crop Year 1999-2000<br>08/01/99 through 2/29/00 |                   |                | Crop Year 1998-1999<br>08/01/98 through 2/28/99 |                    |                   |                |       |       |
|------------------|-------------------------|---|-------------------|----------------|---|--------------------|-------------------|----------------|-------|-------|
|                  | Country                 | Shelled   | Inshell           | %              | Country   | Shelled            | Inshell           | %              |       |       |
| North America    | Canada                  | 12,672,187                                      | 1,042,247         | 3.98%          | Canada  | 9,228,676          | 220,518           | 3.63%          |       |       |
|                  | Mexico                  | 5,258,375                                       | 1,330             | 1.52%          | Mexico  | 3,245,800          | 0                 | 1.25%          |       |       |
|                  | Total                   | 17,930,562                                      | 1,043,577         |                | Total   | 12,474,476         | 220,518           |                |       |       |
| Central America  | Others                  | 101,222   | 543               | 0.03%          | Others  | 33,128             | 97                | 0.01%          |       |       |
|                  | Total                   | 101,222   | 543               |                | Total   | 33,128             | 97                |                |       |       |
| Caribbean        | Barbados                | ***   | 0                 | 0.00%          | Barbados  | 0                  | 0                 | 0.00%          |       |       |
|                  | Bermuda                 | ***   | 0                 | 0.00%          | Bermuda   | 0                  | 0                 | 0.00%          |       |       |
|                  | Jamaica                 | ***   | 0                 | 0.00%          | Jamaica   | ***                | 0                 | 0.00%          |       |       |
|                  | Netherlands Antilles    | 0   | 0                 | 0.00%          | Netherlands Antilles                            | ***                | 0                 | 0.00%          |       |       |
|                  | Trinidad                | ***   | 0                 | 0.00%          | Trinidad  | 0                  | 0                 | 0.00%          |       |       |
|                  | Virgin Islands          | ***   | 0                 | 0.00%          | Virgin Islands                                  | 0                  | 0                 | 0.00%          |       |       |
|                  | Others                  | 21,606  | 0                 | 0.01%          | Others  | 35,369             | 0                 | 0.01%          |       |       |
|                  | Total                   | 21,606  | 0                 |                | Total   | 35,369             | 0                 |                |       |       |
| South America    | Argentina               | 557,100   | 164,723           | 0.21%          | Argentina                                       | 672,013            | 181,816           | 0.33%          |       |       |
|                  | Brazil                  | 129,706   | 187,262           | 0.09%          | Brazil  | 379,331            | 162,079           | 0.21%          |       |       |
|                  | Chile                   | ***   | 0                 | 0.00%          | Chile   | 285,000            | 0                 | 0.11%          |       |       |
|                  | Ecuador                 | ***   | 0                 | 0.00%          | Ecuador   | 0                  | 0                 | 0.00%          |       |       |
|                  | Peru                    | ***   | 0                 | 0.00%          | Peru  | 0                  | 0                 | 0.00%          |       |       |
|                  | Uruguay                 | ***   | ***               | 0.00%          | Uruguay   | 0                  | 0                 | 0.00%          |       |       |
|                  | Venezuela               | 556,143   | 0                 | 0.16%          | Venezuela                                       | 443,535            | 0                 | 0.17%          |       |       |
|                  | Others                  | 84,212  | 3,850             | 0.03%          | Others  | 107,655            | 0                 | 0.04%          |       |       |
| Total            | 1,327,161               | 355,835   |                   | Total          | 1,887,534                                       | 343,895            |                   |                |       |       |
| Western Europe   | Austria                 | 153,500   | 0                 | 0.04%          | Austria   | 635,133            | 0                 | 0.24%          |       |       |
|                  | Belgium                 | 7,004,880                                       | 0                 | 2.03%          | Belgium   | 5,535,073          | 0                 | 2.13%          |       |       |
|                  | Denmark                 | 4,976,454                                       | 5,390             | 1.44%          | Denmark   | 4,381,754          | 5,390             | 1.69%          |       |       |
|                  | Finland                 | 640,142   | 0                 | 0.19%          | Finland   | 624,515            | 0                 | 0.24%          |       |       |
|                  | France                  | 17,664,070                                      | 125,228           | 5.16%          | France  | 14,851,726         | 97,121            | 5.75%          |       |       |
|                  | Germany                 | 66,894,489                                      | 332,966           | 19.49%         | Germany   | 63,388,300         | 0                 | 24.38%         |       |       |
|                  | Greece                  | 3,273,917                                       | 0                 | 0.95%          | Greece  | 2,914,600          | 0                 | 1.12%          |       |       |
|                  | Ireland                 | 160,400   | 0                 | 0.05%          | Ireland   | ***                | 0                 | 0.00%          |       |       |
|                  | Italy                   | 11,857,832                                      | 106,788           | 3.47%          | Italy   | 8,926,650          | 60,862            | 3.46%          |       |       |
|                  | Malta & Gozo            | ***   | 0                 | 0.00%          | Malta & Gozo                                    | ***                | 0                 | 0.00%          |       |       |
|                  | Netherlands             | 16,241,180                                      | 0                 | 4.71%          | Netherlands                                     | 14,235,455         | 0                 | 5.48%          |       |       |
|                  | Norway                  | 3,429,000                                       | 15,400            | 1.00%          | Norway  | 2,747,200          | 0                 | 1.06%          |       |       |
|                  | Portugal                | ***   | 0                 | 0.00%          | Portugal  | 1,155,500          | 0                 | 0.44%          |       |       |
|                  | Spain                   | 46,529,351                                      | 29,188            | 13.50%         | Spain   | 30,165,052         | 0                 | 11.60%         |       |       |
|                  | Sweden                  | 4,395,256                                       | 36,820            | 1.28%          | Sweden  | 5,125,974          | 0                 | 1.97%          |       |       |
|                  | Switzerland             | 3,663,508                                       | 0                 | 1.06%          | Switzerland                                     | 4,356,569          | 0                 | 1.68%          |       |       |
|                  | United Kingdom          | 16,565,392                                      | 79,880            | 4.83%          | United Kingdom                                  | 14,155,233         | 15,400            | 5.45%          |       |       |
|                  | Others                  | 435,300   | 0                 | 0.13%          | Others  | 83,551             | 0                 | 0.03%          |       |       |
|                  | Total                   | 203,884,671                                     | 731,660           |                | Total   | 173,282,285        | 178,773           |                |       |       |
|                  | Eastern Europe          | Bulgaria  | 188,000           | 0              | 0.05%   | Bulgaria           | 144,000           | 0              | 0.06% |       |
| Croatia          |                         | ***   | 0                 | 0.00%          | Croatia   | ***                | 0                 | 0.00%          |       |       |
| Czech Republic   |                         | 1,598,950                                       | 3,106             | 0.46%          | Czech Republic                                  | 1,106,050          | 0                 | 0.43%          |       |       |
| Estonia          |                         | ***   | 0                 | 0.00%          | Estonia   | 0                  | 0                 | 0.00%          |       |       |
| Latvia           |                         | 263,000   | 0                 | 0.08%          | Latvia  | ***                | 0                 | 0.00%          |       |       |
| Poland           |                         | 124,500   | 0                 | 0.04%          | Poland  | ***                | 0                 | 0.00%          |       |       |
| Russia           |                         | 840,650   | 30,800            | 0.25%          | Russia  | ***                | 0                 | 0.00%          |       |       |
| Others           |                         | 209,000   | 0                 | 0.06%          | Others  | 626,400            | 0                 | 0.24%          |       |       |
| Total            |                         | 3,224,100                                       | 33,906            |                | Total   | 1,876,450          | 0                 |                |       |       |
| Middle East      |                         | Afghanistan                                     | 0                 | ***            | 0.00%   | Afghanistan        | 0                 | 0              | 0.00% |       |
|                  | Bahrain                 | ***   | ***               | 0.00%          | Bahrain   | ***                | 0                 | 0.00%          |       |       |
|                  | Cyprus                  | 0   | 0                 | 0.00%          | Cyprus  | ***                | 0                 | 0.00%          |       |       |
|                  | Israel                  | 3,977,610                                       | 621,814           | 1.33%          | Israel  | 3,210,848          | 0                 | 1.24%          |       |       |
|                  | Jordan                  | 1,302,400                                       | 268,936           | 0.46%          | Jordan  | 338,100            | 81,486            | 0.16%          |       |       |
|                  | Kuwait                  | 502,405   | 0                 | 0.15%          | Kuwait  | 584,625            | 0                 | 0.22%          |       |       |
|                  | Lebanon                 | 2,221,450                                       | 27,417            | 0.65%          | Lebanon   | 1,928,790          | 97,092            | 0.78%          |       |       |
|                  | Qatar                   | ***   | ***               | 0.00%          | Qatar   | 182,500            | 0                 | 0.07%          |       |       |
|                  | Saudi Arabia            | 3,977,083                                       | 174,826           | 1.20%          | Saudi Arabia                                    | 3,116,000          | 31,500            | 1.21%          |       |       |
|                  | Turkey                  | 121,850   | 0                 | 0.04%          | Turkey  | 313,000            | 0                 | 0.12%          |       |       |
|                  | United Arab Emirates    | 10,711,166                                      | 249,379           | 3.18%          | United Arab Emirates                            | 6,969,371          | 138,208           | 2.73%          |       |       |
|                  | Others                  | 379,709   | 80,000            | 0.13%          | Others  | 161,750            | 15,750            | 0.07%          |       |       |
|                  | Total                   | 23,193,673                                      | 1,422,372         |                | Total   | 16,804,984         | 364,036           |                |       |       |
|                  | Asia                    | Bangladesh                                      | ***               | 0              | 0.00%   | Bangladesh         | 0                 | 0              | 0.00% |       |
| China            |                         | 15,650,123                                      | 4,555,481         | 5.86%          | China   | 4,443,829          | 37,365            | 1.72%          |       |       |
| Fiji             |                         | ***   | 0                 | 0.00%          | Fiji  | 0                  | 0                 | 0.00%          |       |       |
| French Polynesia |                         | 0   | 0                 | 0.00%          | French Polynesia                                | 0                  | 0                 | 0.00%          |       |       |
| India            |                         | 1,533,854                                       | 28,633,779        | 8.75%          | India   | 1,423,159          | 12,907,272        | 5.51%          |       |       |
| Japan            |                         | 25,082,117                                      | 76,248            | 7.29%          | Japan   | 20,488,385         | 30,398            | 7.89%          |       |       |
| Malaysia         |                         | 1,179,155                                       | 0                 | 0.34%          | Malaysia  | 825,332            | 0                 | 0.32%          |       |       |
| Nepal            |                         | ***   | 0                 | 0.00%          | Nepal   | 0                  | 0                 | 0.00%          |       |       |
| Philippines      |                         | ***   | 0                 | 0.00%          | Philippines                                     | 619,600            | 236,145           | 0.33%          |       |       |
| Singapore        |                         | 1,185,600                                       | 0                 | 0.34%          | Singapore                                       | 625,975            | 0                 | 0.24%          |       |       |
| South Korea      |                         | 5,312,725                                       | 0                 | 1.54%          | South Korea                                     | 4,318,050          | 22,400            | 1.67%          |       |       |
| Sri Lanka        |                         | ***   | 0                 | 0.00%          | Sri Lanka                                       | 0                  | 0                 | 0.00%          |       |       |
| Taiwan           |                         | 2,799,958                                       | 0                 | 0.81%          | Taiwan  | 2,379,420          | 0                 | 0.92%          |       |       |
| Thailand         |                         | ***   | 0                 | 0.00%          | Thailand  | 142,300            | 0                 | 0.05%          |       |       |
| Others           |                         | 1,001,859                                       | 30,800            | 0.30%          | Others  | 290,873            | 0                 | 0.11%          |       |       |
| Total            |                         | 53,745,391                                      | 33,296,308        |                | Total   | 35,556,923         | 13,233,580        |                |       |       |
| New Zealand      | New Zealand             | Total   | 581,075           | 0              | 0.17%   | New Zealand        | Total             | 367,326        | 10    | 0.14% |
|                  | Australia               | Total   | 1,757,666         | 0              | 0.51%   | Australia          | Total             | 1,395,098      | 0     | 0.54% |
| Africa           | Canary Islands          | ***   | 0                 | 0.00%          | Canary Islands                                  | 245,500            | 0                 | 0.09%          |       |       |
|                  | Egypt                   | 1,065,100                                       | 148,740           | 0.35%          | Egypt   | 791,500            | 156,025           | 0.36%          |       |       |
|                  | Mauritius               | ***   | 0                 | 0.00%          | Mauritius                                       | 72,550             | 0                 | 0.03%          |       |       |
|                  | South Africa            | 911,683   | 0                 | 0.26%          | South Africa                                    | 603,843            | 0                 | 0.23%          |       |       |
|                  | Tunisia                 | ***   | 0                 | 0.00%          | Tunisia   | 0                  | 0                 | 0.00%          |       |       |
|                  | Others                  | 154,507   | 0                 | 0.04%          | Others  | 32,014             | 0                 | 0.01%          |       |       |
| Total            | 2,131,290               | 148,740   |                   | Total          | 1,745,407                                       | 156,025            |                   |                |       |       |
| Other            | Others                  | Total   | 35,200            | 0              | 0.01%   | Others             | Total             | 0              | 0     | 0.00% |
|                  | <b>TOTAL DELIVERIES</b> | <b>307,933,617</b>                              | <b>37,032,941</b> | <b>100.00%</b> | <b>TOTAL DELIVERIES</b>                         | <b>245,458,980</b> | <b>14,496,934</b> | <b>100.00%</b> |       |       |

\*\*\*In Others (Named Countries Received Almonds From Three or More Handlers)



## Almond Industry Position Report

February 2000

### 1999-2000 Crop Year

|  | Forecast<br>mil lbs. | 1999-2000<br>8/1 - 2/29<br>Kernel Wt. | 1998-1999<br>8/1 - 2/28<br>Kernel Wt. | % Change |
|--|----------------------|---------------------------------------|---------------------------------------|----------|
| <b>Salable</b>                             |                      |                                       |                                       |          |
| 1. Carryin August 1, 1999                  | 91.8                 | 91,833,658 *                          | 171,975,850                           | -46.60%  |
| 2. Crop Receipts To Date                   | 830.0                | 826,242,164                           | 509,281,134                           | 62.24%   |
| 3. [4% Loss & Exempt]                      | 33.2                 | (33,049,687)                          | (20,371,245)                          |          |
| 4. New Crop Marketable (2-3)               | 796.8                | 793,192,477                           | 488,909,889                           |          |
| 5. [Reserve]                               | -178.2               | (177,357,838)                         | 0                                     |          |
| 6. Total Supply (1+4-5)                    | 710.4                | 707,668,297                           | 660,885,739                           | 7.08%    |
| <b>Shipments by Handlers</b>               |                      |                                       |                                       |          |
| 7. Domestic                                | 190.0                | 133,665,262                           | 100,858,515                           | 32.53%   |
| 8. Export                                  | 459.0                | 344,966,558                           | 259,955,914                           | 32.70%   |
| 9. Total                                   | 649.0                | 478,631,820                           | 360,814,429                           |          |
| 10. Estimated Salable Carryout             | 61.4                 | n/a                                   | n/a                                   |          |
| 11. Computed Inventory (6-9)               | n/a                  | 229,036,477                           | 300,071,310                           | -23.67%  |
| <b>Commitments (sold, not delivered)**</b> |                      |                                       |                                       |          |
| 12. Domestic                               |                      | 78,243,085                            | 58,117,489                            | 34.63%   |
| 13. Export                                 |                      | 77,752,362                            | 81,066,038                            | -4.09%   |
| 14. Total                                  |                      | 155,995,447                           | 139,183,527                           |          |
| 15. Uncommitted Inventory ( 11 - 14 )      |                      | 73,041,030                            | 160,887,783                           | -54.60%  |

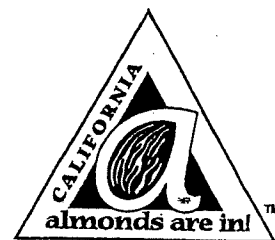
\* Subject to verification through handler audits.

\*\* 74% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 87% of last year's crop.

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

|                                  |                          | 1999-2000 Crop Year |                    | 1998-1999 Crop Year |                    |
|----------------------------------|--------------------------|---------------------|--------------------|---------------------|--------------------|
|                                  |                          | 2/1 - 2/29          | 8/1 - 2/29         | 2/1 - 2/28          | 8/1 - 2/28         |
| <b>DOMESTIC</b>                  | Shelled                  | 16,733,107          | 124,864,671        | 8,552,264           | 88,498,907         |
|                                  | Manufactured             | 4,812,561           | 41,655,876         | 4,656,979           | 35,578,139         |
|                                  | Products                 | 175,069             | 2,854,296          | 153,285             | 1,064,301          |
|                                  | Inshell                  | 169,769             | 6,367,464          | 237,119             | 3,285,467          |
|                                  | [Interhandler Transfers] | (2,177,429)         | (18,928,412)       | (1,794,172)         | (13,772,103)       |
|                                  | [Industry Purchases]     | (3,619,321)         | (23,148,633)       | (633,864)           | (13,796,196)       |
|                                  | <b>TOTAL</b>             | <b>16,093,756</b>   | <b>133,665,262</b> | <b>11,171,611</b>   | <b>100,858,515</b> |
|                                  |                          |                     | 28%                |                     | 28%                |
| <b>EXPORT</b>                    | Shelled                  | 23,931,919          | 252,091,163        | 20,790,107          | 184,754,485        |
|                                  | Manufactured             | 6,822,574           | 55,842,454         | 6,400,332           | 60,704,495         |
|                                  | Inshell                  | 4,611,926           | 37,032,941         | 551,452             | 14,496,934         |
|                                  | <b>TOTAL</b>             | <b>35,366,419</b>   | <b>344,966,558</b> | <b>27,741,891</b>   | <b>259,955,914</b> |
|                                  |                          |                     | 72%                |                     | 72%                |
| <b>NET SHIPMENTS</b>             |                          | <b>51,460,175</b>   | <b>478,631,820</b> | <b>38,913,502</b>   | <b>360,814,429</b> |
|                                  |                          |                     | 100%               |                     | 100%               |
| <b>EXEMPT/INEDIBLE SHIPMENTS</b> |                          | <b>64,520</b>       | <b>4,346,326</b>   | <b>472,664</b>      | <b>3,331,398</b>   |

Corrected 3/8/00



## Almond Industry Position Report

February 2000

### 1999-2000 Crop Year

|                                       | Forecast<br>mil lbs. | 1999-2000<br>8/1 - 2/29<br>Kernel Wt. | 1998-1999<br>8/1 - 2/28<br>Kernel Wt. | % Change |
|---------------------------------------|----------------------|---------------------------------------|---------------------------------------|----------|
| Salable                               |                      |                                       |                                       |          |
| 1. Carryin August 1, 1999             | 91.8                 | 91,833,658 *                          | 171,975,850                           | -46.60%  |
| 2. Crop Receipts To Date              | 830.0                | 826,242,164                           | 509,281,134                           | 62.24%   |
| 3. [4% Loss & Exempt]                 | 33.2                 | (33,049,687)                          | (20,371,245)                          |          |
| 4. New Crop Marketable (2-3)          | 796.8                | 793,192,477                           | 488,909,889                           |          |
| 5. [Reserve]                          | -178.2               | (177,357,838)                         | 0                                     |          |
| 6. Total Supply (1+4-5)               | 710.4                | 707,668,297                           | 660,885,739                           | 7.08%    |
| Shipments by Handlers                 |                      |                                       |                                       |          |
| 7. Domestic                           | 190.0                | 133,665,262                           | 100,858,515                           | 32.53%   |
| 8. Export                             | 459.0                | 344,966,558                           | 259,955,914                           | 32.70%   |
| 9. Total                              | 649.0                | 478,631,820                           | 360,814,429                           |          |
| 10. Estimated Salable Carryout        | 61.4                 | n/a                                   | n/a                                   |          |
| 11. Computed Inventory (6-9)          | n/a                  | 229,036,477                           | 300,071,310                           | -23.67%  |
| Commitments (sold, not delivered)**   |                      |                                       |                                       |          |
| 12. Domestic                          |                      | 78,243,085                            | 58,117,489                            | 34.63%   |
| 13. Export                            |                      | 77,752,362                            | 81,066,038                            | -4.09%   |
| 14. Total                             |                      | 155,995,447                           | 139,183,527                           |          |
| 15. Uncommitted Inventory ( 11 - 14 ) |                      | 73,041,030                            | 160,887,783                           | -54.60%  |

\* Subject to verification through handler audits.

\*\* 74% of handlers reported commitments on their Form 25. Those handlers reporting committed inventory handled 87% of last year's crop.

### MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

|                                  | 1999-2000 Crop Year |                    | 1998-1999 Crop Year |                    |
|----------------------------------|---------------------|--------------------|---------------------|--------------------|
|                                  | 2/1 - 2/29          | 8/1 - 2/29         | 2/1 - 2/28          | 8/1 - 2/28         |
| <b>DOMESTIC</b>                  |                     |                    |                     |                    |
| Shelled                          | 16,733,107          | 124,864,671        | 8,552,264           | 88,498,907         |
| Manufactured                     | 4,812,561           | 41,655,876         | 4,656,979           | 35,578,139         |
| Products                         | 175,069             | 2,854,296          | 153,285             | 1,064,301          |
| Inshell                          | 169,769             | 6,367,464          | 237,119             | 3,285,467          |
| [Interhandler Transfers]         | (2,177,429)         | (18,928,412)       | (1,794,172)         | (13,772,103)       |
| [Industry Purchases]             | (3,619,321)         | (23,148,633)       | (633,864)           | (13,796,196)       |
| <b>TOTAL</b>                     | <b>16,093,756</b>   | <b>133,665,262</b> | <b>11,171,611</b>   | <b>100,858,515</b> |
|                                  |                     | 28%                |                     | 28%                |
| <b>EXPORT</b>                    |                     |                    |                     |                    |
| Shelled                          | 23,931,919          | 252,091,163        | 20,790,107          | 184,754,485        |
| Manufactured                     | 6,822,574           | 55,842,454         | 6,400,332           | 60,704,495         |
| Inshell                          | 4,611,926           | 37,032,941         | 551,452             | 14,496,934         |
| <b>TOTAL</b>                     | <b>35,366,419</b>   | <b>344,966,558</b> | <b>27,741,891</b>   | <b>259,955,914</b> |
|                                  |                     | 72%                |                     | 72%                |
| <b>NET SHIPMENTS</b>             | <b>51,460,175</b>   | <b>478,631,820</b> | <b>38,913,502</b>   | <b>360,814,429</b> |
|                                  |                     | 100%               |                     | 100%               |
| <b>EXEMPT/INEDIBLE SHIPMENTS</b> | <b>64,520</b>       | <b>4,346,326</b>   | <b>472,664</b>      | <b>3,331,398</b>   |

**EXPORT DELIVERIES BY DESTINATION**  
(Kernel Weight)

|                         |                      | Crop Year 1999-2000<br>08/01/99 through 2/29/00 |                   |                | Crop Year 1998-1999<br>08/01/98 through 2/28/99 |             |                    |                   |                |       |
|-------------------------|----------------------|---|-------------------|----------------|---|-------------|--------------------|-------------------|----------------|-------|
|                         | Country              | Shelled   | Inshell           | %              | Country   | Shelled     | Inshell            | %                 |                |       |
| North America           | Canada               | 12,672,187                                      | 1,042,247         | 3.98%          | Canada  | 9,228,676   | 220,518            | 3.63%             |                |       |
|                         | Mexico               | 5,258,375                                       | 1,330             | 1.52%          | Mexico  | 3,245,800   | 0                  | 1.25%             |                |       |
|                         | Total                | 17,930,562                                      | 1,043,577         |                | Total   | 12,474,476  | 220,518            |                   |                |       |
| Central America         | Others               | 101,222   | 543               | 0.03%          | Others  | 33,128      | 97                 | 0.01%             |                |       |
|                         | Total                | 101,222   | 543               |                | Total   | 33,128      | 97                 |                   |                |       |
| Caribbean               | Barbados             | ***   | 0                 | 0.00%          | Barbados  | 0           | 0                  | 0.00%             |                |       |
|                         | Bermuda              | ***   | 0                 | 0.00%          | Bermuda   | 0           | 0                  | 0.00%             |                |       |
|                         | Jamaica              | ***   | 0                 | 0.00%          | Jamaica   | ***         | 0                  | 0.00%             |                |       |
|                         | Netherlands Antilles | 0   | 0                 | 0.00%          | Netherlands Antilles                            | ***         | 0                  | 0.00%             |                |       |
|                         | Trinidad             | ***   | 0                 | 0.00%          | Trinidad  | 0           | 0                  | 0.00%             |                |       |
|                         | Virgin Islands       | ***   | 0                 | 0.00%          | Virgin Islands                                  | 0           | 0                  | 0.00%             |                |       |
|                         | Others               | 21,606  | 0                 | 0.01%          | Others  | 35,369      | 0                  | 0.01%             |                |       |
|                         | Total                | 21,606  | 0                 |                | Total   | 35,369      | 0                  |                   |                |       |
| South America           | Argentina            | 557,100   | 164,723           | 0.21%          | Argentina                                       | 672,013     | 181,816            | 0.33%             |                |       |
|                         | Brazil               | 129,706   | 187,262           | 0.09%          | Brazil  | 379,331     | 162,079            | 0.21%             |                |       |
|                         | Chile                | ***   | 0                 | 0.00%          | Chile   | 285,000     | 0                  | 0.11%             |                |       |
|                         | Ecuador              | ***   | 0                 | 0.00%          | Ecuador   | 0           | 0                  | 0.00%             |                |       |
|                         | Peru                 | ***   | 0                 | 0.00%          | Peru  | 0           | 0                  | 0.00%             |                |       |
|                         | Uruguay              | ***   | ***               | 0.00%          | Uruguay   | 0           | 0                  | 0.00%             |                |       |
|                         | Venezuela            | 556,143   | 0                 | 0.16%          | Venezuela                                       | 443,535     | 0                  | 0.17%             |                |       |
|                         | Others               | 84,212  | 3,850             | 0.03%          | Others  | 107,655     | 0                  | 0.04%             |                |       |
|                         | Total                | 1,327,161                                       | 355,835           |                | Total   | 1,887,534   | 343,895            |                   |                |       |
| Western Europe          | Austria              | 153,500   | 0                 | 0.04%          | Austria   | 635,133     | 0                  | 0.24%             |                |       |
|                         | Belgium              | 7,004,880                                       | 0                 | 2.03%          | Belgium   | 5,535,073   | 0                  | 2.13%             |                |       |
|                         | Denmark              | 4,976,454                                       | 5,390             | 1.44%          | Denmark   | 4,381,754   | 5,390              | 1.69%             |                |       |
|                         | Finland              | 640,142   | 0                 | 0.19%          | Finland   | 624,515     | 0                  | 0.24%             |                |       |
|                         | France               | 17,664,070                                      | 125,228           | 5.16%          | France  | 14,851,726  | 97,121             | 5.75%             |                |       |
|                         | Germany              | 66,894,489                                      | 332,966           | 19.49%         | Germany   | 63,388,300  | 0                  | 24.38%            |                |       |
|                         | Greece               | 3,273,917                                       | 0                 | 0.95%          | Greece  | 2,914,600   | 0                  | 1.12%             |                |       |
|                         | Ireland              | 160,400   | 0                 | 0.05%          | Ireland   | ***         | 0                  | 0.00%             |                |       |
|                         | Italy                | 11,857,832                                      | 106,788           | 3.47%          | Italy   | 8,926,650   | 60,862             | 3.46%             |                |       |
|                         | Malta & Gozo         | ***   | 0                 | 0.00%          | Malta & Gozo                                    | ***         | 0                  | 0.00%             |                |       |
|                         | Netherlands          | 16,241,180                                      | 0                 | 4.71%          | Netherlands                                     | 14,235,455  | 0                  | 5.48%             |                |       |
|                         | Norway               | 3,429,000                                       | 15,400            | 1.00%          | Norway  | 2,747,200   | 0                  | 1.06%             |                |       |
|                         | Portugal             | ***   | 0                 | 0.00%          | Portugal  | 1,155,500   | 0                  | 0.44%             |                |       |
|                         | Spain                | 46,529,351                                      | 29,188            | 13.50%         | Spain   | 30,165,052  | 0                  | 11.60%            |                |       |
|                         | Sweden               | 4,395,256                                       | 36,820            | 1.28%          | Sweden  | 5,125,974   | 0                  | 1.97%             |                |       |
|                         | Switzerland          | 3,663,508                                       | 0                 | 1.06%          | Switzerland                                     | 4,356,569   | 0                  | 1.68%             |                |       |
|                         | United Kingdom       | 16,565,392                                      | 79,880            | 4.83%          | United Kingdom                                  | 14,155,233  | 15,400             | 5.45%             |                |       |
|                         | Others               | 435,300   | 0                 | 0.13%          | Others  | 83,551      | 0                  | 0.03%             |                |       |
|                         | Total                | 203,884,671                                     | 731,660           |                | Total   | 173,282,285 | 178,773            |                   |                |       |
| Eastern Europe          | Bulgaria             | 188,000   | 0                 | 0.05%          | Bulgaria  | 144,000     | 0                  | 0.06%             |                |       |
|                         | Croatia              | ***   | 0                 | 0.00%          | Croatia   | ***         | 0                  | 0.00%             |                |       |
|                         | Czech Republic       | 1,598,950                                       | 3,106             | 0.46%          | Czech Republic                                  | 1,106,050   | 0                  | 0.43%             |                |       |
|                         | Estonia              | ***   | 0                 | 0.00%          | Estonia   | 0           | 0                  | 0.00%             |                |       |
|                         | Latvia               | 263,000   | 0                 | 0.08%          | Latvia  | ***         | 0                  | 0.00%             |                |       |
|                         | Poland               | 124,500   | 0                 | 0.04%          | Poland  | ***         | 0                  | 0.00%             |                |       |
|                         | Russia               | 840,650   | 30,800            | 0.25%          | Russia  | ***         | 0                  | 0.00%             |                |       |
|                         | Others               | 209,000   | 0                 | 0.06%          | Others  | 626,400     | 0                  | 0.24%             |                |       |
|                         | Total                | 3,224,100                                       | 33,906            |                | Total   | 1,876,450   | 0                  |                   |                |       |
|                         | Middle East          | Afghanistan                                     | 0                 | ***            | 0.00%   | Afghanistan | 0                  | 0                 | 0.00%          |       |
| Bahrain                 |                      | ***   | ***               | 0.00%          | Bahrain   | ***         | 0                  | 0.00%             |                |       |
| Cyprus                  |                      | 0   | 0                 | 0.00%          | Cyprus  | ***         | 0                  | 0.00%             |                |       |
| Israel                  |                      | 3,977,610                                       | 621,814           | 1.33%          | Israel  | 3,210,848   | 0                  | 1.24%             |                |       |
| Jordan                  |                      | 1,302,400                                       | 268,936           | 0.46%          | Jordan  | 338,100     | 81,486             | 0.16%             |                |       |
| Kuwait                  |                      | 502,405   | 0                 | 0.15%          | Kuwait  | 584,625     | 0                  | 0.22%             |                |       |
| Lebanon                 |                      | 2,221,450                                       | 27,417            | 0.65%          | Lebanon   | 1,928,790   | 97,092             | 0.78%             |                |       |
| Qatar                   |                      | ***   | ***               | 0.00%          | Qatar   | 182,500     | 0                  | 0.07%             |                |       |
| Saudi Arabia            |                      | 3,977,083                                       | 174,826           | 1.20%          | Saudi Arabia                                    | 3,116,000   | 31,500             | 1.21%             |                |       |
| Turkey                  |                      | 121,850   | 0                 | 0.04%          | Turkey  | 313,000     | 0                  | 0.12%             |                |       |
| United Arab Emirates    |                      | 10,711,166                                      | 249,379           | 3.18%          | United Arab Emirates                            | 6,969,371   | 138,208            | 2.73%             |                |       |
| Others                  |                      | 379,709   | 80,000            | 0.13%          | Others  | 161,750     | 15,750             | 0.07%             |                |       |
| Total                   |                      | 23,193,673                                      | 1,422,372         |                | Total   | 16,804,984  | 364,036            |                   |                |       |
| Asia                    | Bangladesh           | ***   | 0                 | 0.00%          | Bangladesh                                      | 0           | 0                  | 0.00%             |                |       |
|                         | China                | 15,650,123                                      | 4,555,481         | 5.86%          | China   | 4,443,829   | 37,365             | 1.72%             |                |       |
|                         | Fiji                 | 0   | 0                 | 0.00%          | Fiji  | 0           | 0                  | 0.00%             |                |       |
|                         | French Polynesia     | 0   | 0                 | 0.00%          | French Polynesia                                | 0           | 0                  | 0.00%             |                |       |
|                         | India                | 1,533,854                                       | 28,633,779        | 8.75%          | India   | 1,423,159   | 12,907,272         | 5.51%             |                |       |
|                         | Japan                | 25,082,117                                      | 76,248            | 7.29%          | Japan   | 20,488,385  | 30,398             | 7.89%             |                |       |
|                         | Malaysia             | 1,179,155                                       | 0                 | 0.34%          | Malaysia  | 825,332     | 0                  | 0.32%             |                |       |
|                         | Nepal                | ***   | 0                 | 0.00%          | Nepal   | 0           | 0                  | 0.00%             |                |       |
|                         | Philippines          | ***   | 0                 | 0.00%          | Philippines                                     | 619,600     | 236,145            | 0.33%             |                |       |
|                         | Singapore            | 1,185,600                                       | 0                 | 0.34%          | Singapore                                       | 625,975     | 0                  | 0.24%             |                |       |
|                         | South Korea          | 5,312,725                                       | 0                 | 1.54%          | South Korea                                     | 4,318,050   | 22,400             | 1.67%             |                |       |
|                         | Sri Lanka            | ***   | 0                 | 0.00%          | Sri Lanka                                       | 0           | 0                  | 0.00%             |                |       |
|                         | Taiwan               | 2,799,958                                       | 0                 | 0.81%          | Taiwan  | 2,379,420   | 0                  | 0.92%             |                |       |
|                         | Thailand             | ***   | 0                 | 0.00%          | Thailand  | 142,300     | 0                  | 0.05%             |                |       |
|                         | Others               | 1,001,859                                       | 30,800            | 0.30%          | Others  | 290,873     | 0                  | 0.11%             |                |       |
| Total                   | 53,745,391           | 33,296,308                                      |                   | Total          | 35,556,923                                      | 13,233,580  |                    |                   |                |       |
| New Zealand             | New Zealand          | Total   | 581,075           | 0              | 0.17%   | New Zealand | Total              | 367,326           | 10             | 0.14% |
| Australia               | Australia            | Total   | 1,757,666         | 0              | 0.51%   | Australia   | Total              | 1,395,098         | 0              | 0.54% |
| Africa                  | Canary Islands       | ***   | 0                 | 0.00%          | Canary Islands                                  | 245,500     | 0                  | 0.09%             |                |       |
|                         | Egypt                | 1,065,100                                       | 148,740           | 0.35%          | Egypt   | 791,500     | 156,025            | 0.36%             |                |       |
|                         | Mauritius            | ***   | 0                 | 0.00%          | Mauritius                                       | 72,550      | 0                  | 0.03%             |                |       |
|                         | South Africa         | 911,683   | 0                 | 0.26%          | South Africa                                    | 603,843     | 0                  | 0.23%             |                |       |
|                         | Tunisia              | ***   | 0                 | 0.00%          | Tunisia   | 0           | 0                  | 0.00%             |                |       |
|                         | Others               | 154,507   | 0                 | 0.04%          | Others  | 32,014      | 0                  | 0.01%             |                |       |
| Total                   | 2,131,290            | 148,740   |                   | Total          | 1,745,407                                       | 156,025     |                    |                   |                |       |
| Other                   | Others               | Total   | 35,200            | 0              | 0.01%   | Others      | Total              | 0                 | 0              | 0.00% |
| <b>TOTAL DELIVERIES</b> |                      | <b>307,933,617</b>                              | <b>37,032,941</b> | <b>100.00%</b> | <b>TOTAL DELIVERIES</b>                         |             | <b>245,458,980</b> | <b>14,496,934</b> | <b>100.00%</b> |       |

\*\*\*In Others (Named Countries Received Almonds From Three or More Handlers)

# Almond Board of California

## Quality Control Report

### Industry Summary

#### (Kernel Weight)

Report Period No. 7 - 8/1/99 through 2/29/00

| Variety Name                       | From ABC Form 1           | From USDA Inspection Certificates |                         | % Total Receipts      | % Rejects           |
|------------------------------------|---------------------------|-----------------------------------|-------------------------|-----------------------|---------------------|
|                                    | Total Receipts            | Total Receipts                    | Total Inedibles         |                       |                     |
| Aldrich                            | 4,547,403                 | 4,581,047                         | 29,832                  | 0.55%                 | 0.65%               |
| Bonita                             | 13,622                    | 13,622                            | 143                     | 0.00%                 | 1.05%               |
| Butte                              | 59,879,231                | 59,007,779                        | 433,597                 | 7.25%                 | 0.73%               |
| California                         | 21,346,201                | 20,742,793                        | 227,753                 | 2.58%                 | 1.10%               |
| Carmel                             | 158,496,043               | 156,898,999                       | 1,211,772               | 19.18%                | 0.77%               |
| Carrion                            | 315,326                   | 364,939                           | 6,204                   | 0.04%                 | 1.70%               |
| Chips Special                      | 37,291                    | 37,291                            | 354                     | 0.00%                 | 0.95%               |
| Cruz                               | 754                       | 5,524                             | 188                     | 0.00%                 | 3.40%               |
| Davey                              | 7,073                     | 7,073                             | 34                      | 0.00%                 | 0.48%               |
| Dotty One                          | 33,601                    | 33,601                            | 964                     | 0.00%                 | 2.87%               |
| Drake                              | 92,790                    | 82,464                            | 1,128                   | 0.01%                 | 1.37%               |
| Fritz                              | 22,889,151                | 23,333,925                        | 259,076                 | 2.77%                 | 1.11%               |
| Harvey                             | 878,966                   | 911,750                           | 31,657                  | 0.11%                 | 3.47%               |
| Hashem                             | 951,058                   | 2,056,064                         | 69,472                  | 0.12%                 | 3.38%               |
| IXL                                | 7,250                     | 15,498                            | 456                     | 0.00%                 | 2.94%               |
| Jeffries                           | 344,014                   | 599,867                           | 2,795                   | 0.04%                 | 0.47%               |
| Le Grand                           | 1,179,373                 | 1,018,675                         | 29,160                  | 0.14%                 | 2.86%               |
| Livingston                         | 1,781,012                 | 1,738,797                         | 21,872                  | 0.22%                 | 1.26%               |
| Marchini                           | 48,739                    | 48,739                            | 1,933                   | 0.01%                 | 3.97%               |
| Merced                             | 3,647,859                 | 3,602,048                         | 171,988                 | 0.44%                 | 4.77%               |
| Milo                               | 57,299                    | 57,299                            | 2,767                   | 0.01%                 | 4.83%               |
| Mission                            | 38,339,135                | 37,948,129                        | 225,779                 | 4.64%                 | 0.59%               |
| Mixed & Unknown                    | 18,888,415                | 18,742,650                        | 406,414                 | 2.29%                 | 2.17%               |
| Mono                               | 1,640,354                 | 1,471,412                         | 20,965                  | 0.20%                 | 1.42%               |
| Monterey                           | 24,761,747                | 25,066,961                        | 286,320                 | 3.00%                 | 1.14%               |
| Morley                             | 187,366                   | 187,366                           | 359                     | 0.02%                 | 0.19%               |
| Neplus                             | 8,870,812                 | 8,715,687                         | 117,444                 | 1.07%                 | 1.35%               |
| Nonpareil                          | 362,381,306               | 360,594,411                       | 4,882,258               | 43.86%                | 1.35%               |
| Norman                             | 199,530                   | 202,463                           | 3,407                   | 0.02%                 | 1.68%               |
| Padre                              | 17,261,223                | 17,331,440                        | 55,671                  | 2.09%                 | 0.32%               |
| Peerless                           | 8,970,424                 | 8,961,884                         | 32,416                  | 1.09%                 | 0.36%               |
| Price                              | 37,691,277                | 37,529,712                        | 295,283                 | 4.56%                 | 0.79%               |
| Ripon                              | 2,909                     | 2,910                             | 4                       | 0.00%                 | 0.14%               |
| Robeson                            | 2,368                     | 2,368                             | 25                      | 0.00%                 | 1.06%               |
| Rosetta                            | 57,125                    | 57,129                            | 28                      | 0.01%                 | 0.05%               |
| Royal Kern                         | 1,998                     | 1,998                             | 26                      | 0.00%                 | 1.30%               |
| Ruby                               | 5,725,638                 | 5,718,805                         | 62,929                  | 0.69%                 | 1.10%               |
| Sauret                             | 1,105,062                 | 1,196,770                         | 33,246                  | 0.13%                 | 2.78%               |
| Savana                             | 266,258                   | 266,258                           | 1,245                   | 0.03%                 | 0.47%               |
| Seedling                           | 15,534                    | 15,534                            | 373                     | 0.00%                 | 2.40%               |
| Sonora                             | 14,673,375                | 14,525,417                        | 149,308                 | 1.78%                 | 1.03%               |
| Thompson                           | 4,233,753                 | 4,029,201                         | 90,213                  | 0.51%                 | 2.24%               |
| Tioga                              | 24,613                    | 24,613                            | 156                     | 0.00%                 | 0.63%               |
| Titan                              | 1,157                     | 1,157                             | 43                      | 0.00%                 | 3.72%               |
| Tokyo                              | 359,897                   | 321,489                           | 5,609                   | 0.04%                 | 1.74%               |
| Wood Colony                        | 4,007,625                 | 4,021,195                         | 24,566                  | 0.49%                 | 0.61%               |
| Yosemite                           | 19,207                    | 59,730                            | 802                     | 0.00%                 | 1.34%               |
| <b><u>GRAND TOTAL RECEIPTS</u></b> | <b><u>826,242,164</u></b> | <b><u>822,154,483</u></b>         | <b><u>9,198,034</u></b> | <b><u>100.00%</u></b> | <b><u>1.12%</u></b> |

This report is subject to further verification of handler's receipts and further reconciliation of USDA incoming certificates.